

Oberon Fuels *Manager of Project Development*

Title: Manager of Project Development

Classification: Exempt

Type/Hours: Full Time

*Outlined specifications are intended to present a descriptive list of the range of duties performed by all employees. Essential Functions are **not** intended to reflect all duties performed.*

WHO WE ARE

Founded in 2010, Oberon Fuels, Inc. (Oberon) is an innovative, CA-based company focused on challenging the status quo to enhance lives and energize the world. We implement this vision by developing innovative solutions to enable companies, industries, and countries to reduce their waste and carbon footprint while creating economic opportunities. Oberon's current focus is converting waste streams, such as dairy manure and pulp mill waste, to low-carbon or carbon-negative fuels such as dimethyl ether (DME). In May 2021, Oberon began producing the first-ever renewable DME in the US and operates the only commercial renewable DME production facility globally.

DME is a powerful molecule that can be used to decarbonize transportation in three ways:

1. As a blending agent with propane, which can significantly reduce the carbon intensity of this commonly used, clean-burning fuel.
2. As a cost-effective carrier for hydrogen, making it easy to deliver renewable hydrogen for the growing hydrogen, fuel cell, electric vehicle industry.
3. As a cost-effective, zero-soot alternative to petroleum diesel.

We are changing the world, one molecule at a time...and looking for additional Team Members to help bring this vision to life. Our greatest advantage at Oberon is our human advantage. Join us on this journey!

JOB SUMMARY & RESPONSIBILITIES

Reporting to the Director of Supply Development, Oberon's Manager of Project Development will partner with the growing team and build upon the company's 10 plus years of developmental work to commercialize DME in global markets. This role will be an integral part of the Company's Commercial Development team, developing DME projects while working across the supply chain, providing thought leadership and analytical solutions.

- Specifically, on the project development side:
 - Foster existing and develop new supply chain relationships from a project, partner, advocacy, and oversight perspective.
 - Educate supply chain partners about the Oberon opportunity to convert waste streams to clean-burning fuel, creating new revenue streams for waste suppliers and additional off-take options for biogas developers and suppliers.
 - Drive improvements to the Oberon project economic model, reflecting changes relevant to projects, new and upcoming policy, new products, and new markets.
 - Identify and assess new supply and market opportunities that fit the Oberon development strategy.
 - Assist in the further development of the Oberon operational framework.
 - Assist in the procurement of biogas feedstock, such as dairy and swine manure, food waste, and agricultural waste, or raw biogas, to enable the construction of DME production facilities near feedstock streams.
 - In partnership with Oberon's regulatory and legislative teams, work with state and federal governments on regulatory, grant, and project support issues.

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- Develop and strengthen relationships with agricultural community, including representing Oberon at industry events.
- From the management corner:
 - Ability to collaborate across all levels and departments of the organization.
 - Self-starter who can work with minimal information to address ambiguous problems.
 - Demonstrated strengths in working in highly cross-functional teams.
 - Experienced project manager with the ability to manage multiple projects simultaneously.
 - Able to cold-call supplier prospects and “sell” the Oberon opportunity.

REQUIREMENTS: EDUCATION, TRAITS & EXPERIENCE

- Bachelor’s Degree – technical background preferred but not required.
- 4+ years of business experience with experience working with financial models, Microsoft Excel, and communicating complex concepts to a variety of audiences.
- Experience working in the chemical, energy, agriculture, transportation, or waste industry sectors is a plus.
- Core traits: Grit, Adaptable, Collaborative, Purpose Driven, Sense of Humor
- Location: This position entails working remotely.
- This Position requires up to 50% travel.
- All full-time and part-time employees are required to be fully vaccinated (fully vaccinated is defined as receiving the initial vaccine series and booster dose)

PERSONAL ATTRIBUTES

- A keen attention to detail.
- Entrepreneurial attitude, self-motivated, goal-driven, results-focused.
- Exhibits bias towards action with strength in execution.
- Team oriented with a priority on organizational goals, motivated by accomplishments.
- Skilled at problem analysis and problem resolution at both a strategic and functional level.
- Ability to grasp issues in a dynamic start up environment and organize activities to quickly achieve desired outcomes.
- Able to absorb and master new information, and willing to tackle low- or high-level tasks.
- Ability to source, identify, and build relationships with key decision makers.

The Oberon Fuels team is excited about its continued growth and is looking for people to join us in bringing DME to market to enable cleaner air, increased economic opportunity, and reduced emissions for all. Please visit our careers page at www.OberonFuels.com or the Oberon Fuels jobs section our LinkedIn webpage. To apply please submit your resume [here](#). Employment is subject to successful background check and drug testing.

EEO Employer: Oberon Fuels is an equal opportunity employer; all qualified applicants will receive consideration for employment without regard to race, color, religion, sex, sexual orientation, gender identity, national origin, disability, Veteran status, or any other protected classification.